

Amadou Balde

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PROFESSIONAL SUMMARY

- **Led Management and Architecture 30+ projects resulting in \$20+ millions savings for clients.**
- Dynamic and results-driven individual with a proven track record as a Founder CEO. Strong leadership and entrepreneurial skills, adept at identifying opportunities and developing strategies to drive business growth. **Excellent abilities in team building, financial management, and market analysis.**
- Proven Leadership skills in leading digitization and modernization projects across multiple **verticals Insurance, Banking, Life Sciences, Telecommunication, Publishing, Healthcare,**
- Extensive knowledge of DevOps and Cloud Technologies including AWS, GCP, Oracle.
- Subject Matter Expert on Opentext, IBM and Adobe Suite of Products Architecture.
- **Outstanding record of achievement implementing new concepts, delivering creative technical solutions and Keen sense of understanding of requisites.**
- Led teams in setting strategic direction for MVP for an e-commerce startup.
- **Impeccable management, interpersonal and presentation skills**
- Result-oriented, professional dynamism with a short learning curve when faced with new challenges

LEADERSHIP SKILLS

- Strategic Planning Oversight
- Market Insights - Analysis
- Product Development
- Brand Awareness
- Sales Development
- Budget Management

TECHNOLOGY SKILLS

- Enterprise Architecture
- DevOps
- Business Development
- Artificial Intelligence
- Cloud Computing
- Container Orchestration

EXPERIENCE

Founder CEO
Wave Technology Consulting
Columbus, OH
June 2023 - Current

- Proven track record of assisting Clients within the Financial Services vertical specifically in Business Process Automation and Optimization.
- Provides Services in Financial Technology Consulting and Enterprise Information Management.
- Interviewed, onboarded and mentored technical and business professionals.
- Managed all aspects of the company, including sales, recruiting, marketing, advertising and new product development.
- Develop innovative sales and marketing strategies to facilitate business expansion.
- Achieve under-budget and on-time project management to adhere to project goals.
- Shape solutions and approaches by leveraging trends in customer marketplaces and industries.
- Further brand awareness through networking and digital marketing.
- Foster new business through participation in networking events and initiating communications with prospective clients via phone and email.
- Conduct research on emerging trends within industry and capitalize on finds to develop new products, services and strategies.

Customer Success Manager Architect

IBM

New York, NY

July 2022 - June 2023

- Act as a product and/or technical expert in IBM Business Automation Platform
- Leverage Openshift Container Platform to deploy IBM BA enablements into Client Production System.
- Assess customer business and technology needs to make the adoption assets real and relevant
- Collaborate with CSMs and market leaders to understand Clients Portfolio and put actions in place to drive adoption, growth, and retention
- Drive a product feedback loop between CSMs, product development and offering management for improved quality and experience of the growth offerings
- Understand the post sales adoption phase with evidence of delivering solutions into production
- Serve and seen as a trusted technical expert by customers, communities, and IBMers
- Proven track record of leading technical conversations and persuading others to take action based on requirements and value provided by solutions
- Handled difficult customers or situations and can demonstrate resolutions
- Execute customer success plan to drive adoption post-deployment.
- Performed Cloud Migration strategy, Architecture and Deployment on IBM Hybrid Cloud leveraging Openshift container orchestration platform

Senior Solution Architect

Backbase

Atlanta, GA

Feb 2020 – July 2022

- Provide state-of-the-art digital banking software solution that unifies data and functionality from traditional core systems and new fintech players into an omnichannel experience
- Provide Technology Roadmap including current and future state architecture
- Translate customer business requirements into functional design
- Provide Architecture recommendations to financials services clients with measurable business results
- Lead development teams through the design and implementation of micro services to support core banking capabilities (mobile and web clients)
- Troubleshoot performance issues and provide recommendation specific to platform optimization
- Technology Stack:
- Java, Microservices, Jenkins Pipelines, Mobile Native (IOS, Android), Angular, docker, Kubernetes, Restful APIs, API Gateway.
- Performed Cloud Migration strategy, Architecture and Deployment on AWS, GCP and Azure

Software Engineering Manager and Architect

Fannie Mae, VA

Herndon, VA

Sept 2019 – Feb 2020

- Design, execute, utilize and maintain software engineering applications
- Prepare all required Technical Proposal pertinent to software engineering
- Supervise training and development of software engineering staff
- Assign work to software engineering personnel and evaluate plus manages their performance
- Support to recruit engineering personnel, technical staffing and project teams formation
- Supervise engineering deliverables and provide continuing support for client facing products
- Present practical input for strategic technology decisions
- Support preparation of Technology Roadmap
- Comply with all professional departmental as well as company best practices
- Help translation of business requirements into technical needs and actions

- Supervise reporting responsibility for independent software contractors, software engineers and outsourcing partners
- Ensure software engineering personnel are suitably trained to perform all job functions and suitably use project and software related tools.

Senior Solution Architect
Prudential Financial
Roseland, New Jersey
Aug 2017 – Sept 2019

- Evolve and maintain a future state application architecture that achieves business goals
- Participate and help coordinate architecture reviews of all major application development projects
- Work with business partners and organization as necessary to ensure defined business strategy
- Maintain an innovation lab that tracks industry trends and researches emerging technologies
- Planned and Designed the migration of Prudential UNISYS system into Opentext Documentum system
- Perform proof of concept around Microservices based on Restful API and Case Management xCP, Customized Captiva Input Accel Export Module with OpenText Documentum Content Server to allow processing of Digitized Content within XCP Application, Designed and Built Stateful and Stateless process in xCP using Java

ECM Lead Consultant
College Board
Reston, VA
Mar 2014 - Jun 2017

Enterprise Architect
Chicago, IL
June 2012 - Jun 2014

ECM Architect Consultant
WebMD, NY
Feb 2010 - Jun 2012

EDUCATION

Computer Science
Pennsylvania State University
Harrisburg, PA

- Student Achievement Award in Mathematics
- Honor Roll Student in Mathematics

CERTIFICATIONS

- IBM Solution Architect for Kubernetes (Openshift)
- IBM Cloud Paks Instana by IBM Sales Foundation Cloud Pak for Watson AIOps
- Sales Foundation IBM Cloud Pak for Security
- Sales Foundation Turbonomic by IBM Sales Foundation

LANGUAGES

NATIVE FLUENT IN FRENCH